



## Small Business Ambassador Team

We are here to help  
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# Scale with UPS® Fulfillment

Scaling a company is an endless process. Fortunately, UPS has the technology to make your life easier. Businesses can tap into our warehousing, fulfillment and shipping solutions, so you can focus on the things that will have a greater impact to your bottom line.



# Scale with our UPS fulfillment program.



## Late cutoff times

Same day fulfillment to impact consumer ratings/reviews and sales



## Growth Advisor

Expertise in fulfillment



## Distributed inventory

Store inventory close to the consumer for fast and cost effective delivery, while utilizing proximity routing logic



## Simple returns management

Multiple returns options to get your orders back into the supply chain



## Branded delivery experience

Turn your packages into a promotional opportunity on every shipment

## It's time to start outsourcing.

When you started your business, inventory and shipping was simple. You used an empty garage, and everybody chipped in to prepare the packages for shipping. But now you've grown to the point where there is no longer enough space. Suddenly security and locating merchandise are top priority, and as the orders get bigger, you're so busy dealing with order fulfillment that you don't have time to focus on growth. This program is ideal for businesses in:

- Apparel, Shoes or Accessories
- Consumer electronics'
- Home & Garden
- Sports & Fitness
- Jewelry & Watches
- Toys & Games
- Mobile Phones & Accessories
- Office Equipment & Supplies
- Automotive

## Get the support you need and take advantage of these benefits.

- No long term commitment
- Use your existing UPS shipping rates
- For new customers, receive competitive shipping rates
- Save on shipping costs by fulfilling from Toronto or Calgary
- No Minimums
- Easy to follow fulfillment pricing
- Shipping and fulfillment fees on one invoice
- No receiving or stocking fees

# Quantifying the cost of not differentiating your business.

When you bring improved efficiency to your operation, you may see widespread benefits. With important data captured in a single repository, as well as data collection and processing automated to reduce the likelihood of human error, you can make decisions based on accurate and timely information instead of “going with the flow” or reacting to problems as they arise.

Processing	Price	UOM	Description
Outbound Order	\$3.19	Order	Includes receipt, pick, pack ship for first unit
Packaging per Order	\$0.67	Order	Packaging supplies if product is not in shippable container (1-15lbs)
Additional Unit	\$1.18	Unit	For each additional unit
Marketing Inserts	\$0.08	Unit	Inserts or printing marketing materials to be added to shipments
Returns	\$2.99	Unit	Includes the receipt and processing against an RMA or order, general inspection, and disposition determination
Receiving Labelling / Re-labelling	\$0.23	Unit	Affix barcode to unit for accurate receipt, shipment and tracking

## Space

Cubic FT Jan to Sep	\$0.36	Cu Ft	Measured as the cubic storage per avg locations used/month
Cubic FT Oct to Dec	\$0.46	Cu Ft	Measured as the cubic storage per avg locations used/month

## Pricing examples

20lb package from **Toronto (M4C 1J6) to Vancouver (V6B 1R6)** with a 50% discount off UPS Daily Rates, Standard Service (UPS Zone 207)

Shipping Rate\* = \$43.72

Time-In-Transit = 4 Days

20lb package from **Toronto (M4C 1J6) to Calgary (T2G 2W1)** with a 50% discount off UPS Daily Rates, Standard Service (UPS Zone 206)

Shipping Rate\* = \$43.67

Time-In-Transit = 3 Days

20lb package from **UPS Facility in Calgary (T2B 3M1) to Vancouver (V6B 1R6)** with a 50% discount off UPS Daily Rates, Standard Service (UPS Zone 203)

Shipping Rate\* = \$31.67

Fulfillment\*\* = \$3.86 (Outbound Order Fulfillment \$3.19 + \$0.67 overpackaging, if needed)

Total Rate = \$35.53

Time-In-Transit = 2 Days

20lb package from **UPS Facility in Calgary (T2B 3M1) to other Calgary address (T2G 2W1)** with a 50% discount off UPS Daily Rates, Standard Service (UPS Zone 200)

Shipping Rate\* = \$14.90

Fulfillment\*\* = \$3.86 (Outbound Order Fulfillment \$3.19 + \$0.67 overpackaging, if needed)

Total Rate = \$18.76

Time-In-Transit = 1 Day

\*Excludes taxes and any applicable surcharges based on 2025 UPS® Daily List Rates.

\*\*Excludes Warehousing Fees.

Terms and conditions apply.